



# Innovation and Canada's Ability to Compete Globally

Atlantic Leaders' Summit

February 2015



Government  
of Canada

Gouvernement  
du Canada

Canada has an innovation and productivity challenge in a world oriented towards intense competition and a global technological race

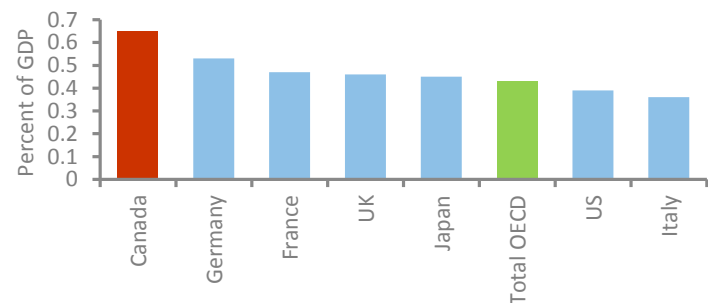
## **Innovation is not limited to R&D – It is also about adoption:**

- It includes process, marketing and organization
- Typically non-linear (strong discovery research does not guarantee commercial innovation)
- It is path/sector dependent

# Canada has strong science and technology capacity

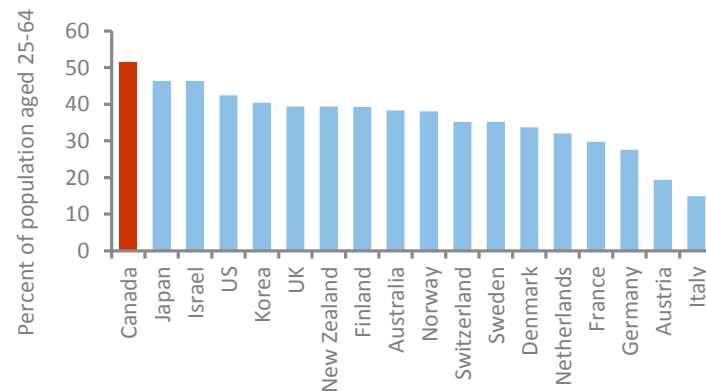
- Strong S&T capacity – knowledge and talent
  - Leads G7 for R&D spending in higher-education sector
  - Produces relatively more top-cited scientific articles than most industrialized countries
  - Net migration of researchers over the last decade
  - Highly skilled / educated workforce with highest share of university or college graduates among working-age population in the OECD
  - Robust growth in the number of science and engineering doctoral degrees in Canada (STIC 2012)
  - Young Canadians continuing to perform at the top tier globally with respect to reading, mathematics and problem-solving skills and science (PISA 2012)
- However, skills needed to innovate are growing in complexity, calling for a broader set of:
  - Soft, entrepreneurial and managerial skills
  - Skills sets in demand for big data and disruptive technologies

Higher education expenditures on research and development, G7 countries, 2012



Source: OECD, Main Science and Technology Indicators 2014-1, June

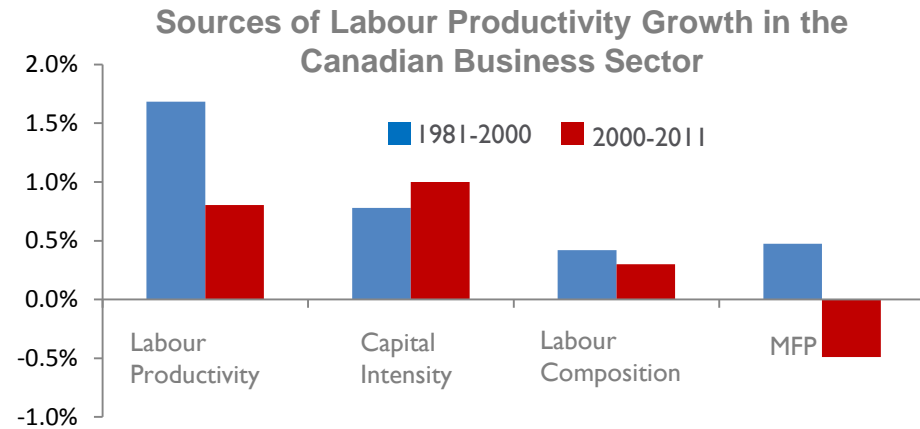
Percent of population having attained a tertiary education, selected OECD countries, 2011



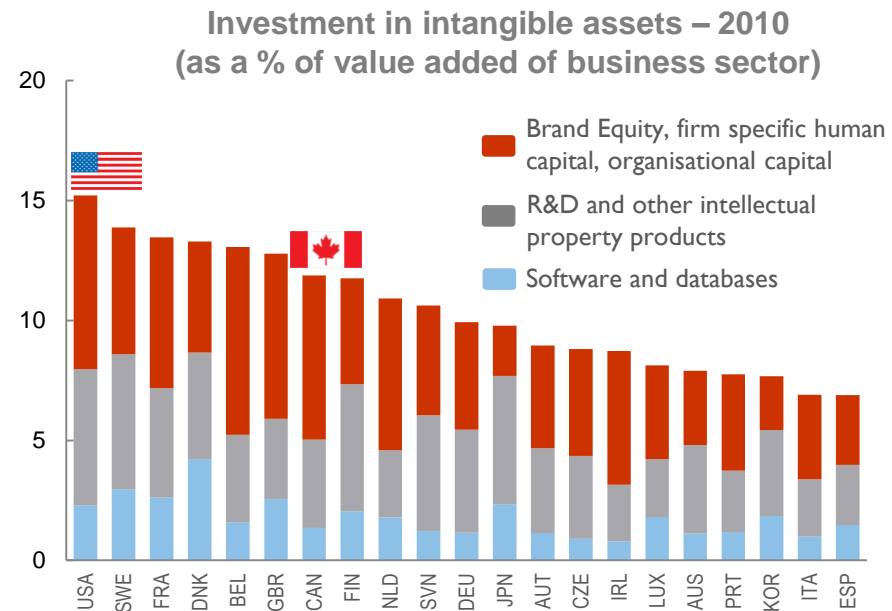
Note: For Canada, Tertiary-education refers to college or university level  
Source: OECD, Education at a glance, 2013

# Canada's weak productivity and subpar innovation performance limit future growth prospects

- Canada's labour productivity growth ranks 28<sup>th</sup> among 35 comparator countries
- Productivity growth slowdown linked to weakness in multifactor productivity (MFP)
- Canada ranked 22<sup>nd</sup> among OECD countries for business expenditure on R&D intensity
- Canadian business landscape faces issues beyond R&D
  - Lack of management capacity & serial entrepreneurs
  - Lack of anchor firms around innovation hubs
  - Few business strategies focussed on innovation/growth
  - Large component of small less productive firms
  - Challenge in accessing new markets
  - Limited access/scale of venture capital
  - Risk averse culture



Source: Statistics Canada



Source: OECD

# Risks of not keeping up with competitors are clear

## What are the stakes in the global innovation race?

- Loss of significant new market opportunities and economic potential
- Reduced attractiveness as an investment destination for value added activities
- Further erosion of manufacturing base
- Failure to recoup investment in public R&D
- Technology takers will not capture the high-value parts of GVCs
- Leaders will shape how disruptive technologies address health, environmental and societal challenges, and the rules of the game – those who follow will have no say

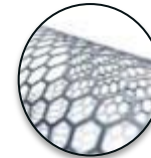
### Disruptive Technologies



Haptic & Wearable  
Electronics: \$15B by 2015



Big Data: \$41.5 B by 2018



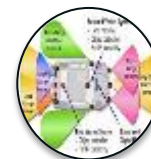
Nanotechnology: \$3.2T by  
2018



Energy Storage: \$50B by  
2020



Additive Manufacturing  
(parts): \$48B by 2025



Autonomous Vehicles: \$87B  
by 2030

Source: Lux Research, IDC

From an 'economic potential' perspective, McKinsey Consulting estimates that by 2025, the economic impact of additive manufacturing will range between \$200B - \$600B and energy storage between \$100B - \$600B

# Disruptive technologies multi-faceted, presenting an array of opportunities for Canada

## GOVERNMENT – BUSINESS INNOVATION PARTNERSHIPS

- Incubators
- Direct support programs
- Demonstration Centers
- Access to capital

## Platforms

e.g. nanotechnology, genomics,  
synthetic biology, brain mapping

## SUPPORT FOR SCIENTIFIC RESEARCH AND EDUCATION

- Basic Research
- STEM Education
- Skilled Workforce

Convergence of  
Technologies  
Driven and Enabled  
by ICT

## Processes

e.g. additive manufacturing, plant  
molecular farming, biochemical  
manufacturing, genome editing,  
precision farming

## Products

e.g. autonomous vehicles, smart  
phones, fuel cells, service robots,  
virtual reality goggles, nano wire  
lithium-ion batteries, nutraceuticals

## FRAMEWORK POLICIES

- Health and Safety Standards
- Regulations
- Measures to promote consumer  
acceptance

## ☰ Taking Stock of the Innovation Agenda

- We have done many things right but the results for innovation remain disappointing
- Canada has taken steps to get the macroeconomic framework right:
  - Lowest corporate tax rates in the G-7
  - Changes to SR&ED
  - Generally opted for indirect and passive support
- Even more remains to be done in the microeconomic agenda building on the Jenkins Panel:
  - \$400M in Venture Capital funding
  - Transformation of NRC and programming to encourage greater demand from business
  - Investments in incubators and start-ups
  - Introduced programming with intermediary organizations such as Business-led Networks of Centres of Excellence (BL-NCE), Centres of Excellence for Commercialization and Research (CECR).
  - Canada First Research Excellence Fund (CFREF) and Canada Excellence Research Chairs (CERC)
- Renewal of Science, Technology and Innovation Strategy (2014)
  - New dimensions of advanced manufacturing / open science

## ≡ Being Bolder / Getting Better Results

- Focus on five core elements: (1) people, (2) framework conditions, (3) policies to create and apply knowledge, (4) innovation for global and social challenges, and (5) governance and measurement.
- Do we treat innovation too much as “as one thing”?
  - Differences in scope, timing and excellence in different sectors (eg. ICT vs health)
- How do we make Canada’s R&D/innovation ecosystems more risk-taking and entrepreneurial? Able to accept failure and excellence?
- Should we move our system further from indirect, passive to direct? Where and how?
- How do we promote more multidisciplinary teams? Link better “entrepreneurship and creativity”?
- How do we align better the roles of government, universities and business? What are the roles of each, especially in dealing with disruptive technologies?
  - How do we do a better job of connecting the research and business worlds?
  - How do we give youth more experiential learning (eg. Co-ops) to allow talent to grow and lead innovation?
  - How do we avoid a culture of complacency and promote excellence?



# Annex: Competitors not standing idle – positioning to win technological race



**U.S. vision:** “Capturing Domestic Competitive Advantage in Advanced Manufacturing” *President’s Council of Advisors on Science and Technology; Innovation Strategy (2009)*

**U.S. approach:** The US is betting across the board, through MNE partnerships, federal investments and mission-oriented procurement

Big Data – Performing well on adoption and growth of the industry. Open data portal to access data



**German vision:** “Ensure that ideas are turned into marketable products as quickly as possible and that successful companies can set new standards for global markets.”

*High Tech Strategy 2020 for Germany*

**German approach:** Germany is leading a reinvention of manufacturing—*Industry 4.0*—with a pragmatic focus on platform and product, supported by extensive networks



**UK vision:** Develop a “high tech industrial strategy [addressing] the missing pillar to any successful high tech strategy, that is technology and engineering as distinct from pure science.”

*David Willetts, Minister for Business, Innovation & Skills, 2012*

**UK approach:** The UK is making a concerted shift, after an in-depth consultative process, from research to application, focusing on areas it thinks it is competitive.

Big Data – Strategy in 2013 aims to foster adoption of big data by private sector and government



**China:** 12<sup>th</sup> Five Year Plan (2010) prioritizes seven “Strategic Emerging Industries”

- Biotechnology; Industrialization Platforms for Aerospace; New Materials (including nanotechnology); Next-generation IT; Alternative Energy; Clean Energy Vehicles; Energy Conservation

Goal: to increase the GDP share of high-technology to 20 percent by 2020

- Central Government Budget 2014 – \$43.6B for S&T; \$8.1B devoted to 16 megaprojects emphasizing engineering and applied research



**Brazil:** National Strategy in Science, Technology and Innovation

- \$37.5B for 2012-2015 period
- ICT, nanotechnology, materials (\$248M towards ICT)



**Israel:** Technological Incubators Program

- \$730M since 1991 + \$4B private investments
- Includes medical devices, biotechnology, pharmaceuticals, clean-tech and ICT

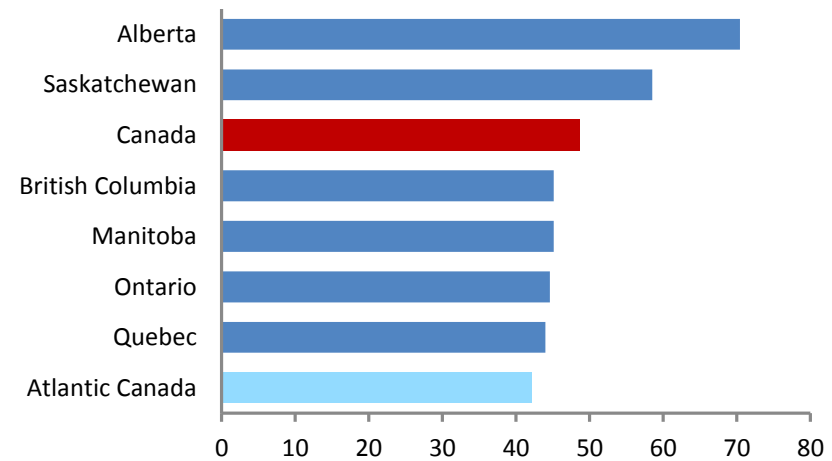
# Annex: Canada's Federal Policy Mix – Where We Stand

- **Since 2007 strategy release:**
  - Ongoing support to HERD (approx. \$3B/yr). Recently announced resources (\$1.5B/10yrs CFREF) through competition-based program with a focus on global research excellence represents long term commitment.
  - Successful introduction or expansion of business R&D programming (e.g., IRAP, procurement, venture capital), including business intermediaries (e.g., CAIP, BL-NCE).
  - Much programming (e.g., APC, CAIP) require leveraged funds (to encourage partnerships) or makes partnership a requirement (e.g., TDP in particular, but also BL-NCE, IRAP vouchers).
  - On disruptive technologies, clear strength in platform (genomics, nanotechnology, quantum, energy storage).
- **Government response to Jenkins measures are recent and are expected to have an impact in the medium-term:**
  - Shift in tax benefits re-invested in direct support targeting SMEs.
  - Trade agreements expected to have largest impact over time, once finalized
  - Program consolidation: Mitacs as single delivery agent of federal support for postdoctoral industrial R&D fellowships; new NRC Concierge Service expected to address awareness and access issues.
- **Moving Forward in Science, Technology and Innovation 2014**
  - Builds on the 2007 framework and updates research priorities:
    - Expands Environment priority to include Agriculture, reflecting key research areas in sustainable renewable resource development
    - Adds Advanced Manufacturing as a priority, reflecting opportunities in that sector
  - Revises Pillars:
    - People: Expand to include youth, students, researchers and entrepreneurs
    - Knowledge: Highlight commitment to world-leading research and major new investments since 2006
    - Innovation: New pillar to emphasize commitment to jobs, new technologies and Canada's challenges in innovation and productivity
  - Reduces administrative burden on researchers, while ensuring accountability
  - Fosters open government approaches
- **Skills development:**
  - Enhanced support through internships and fellowships
  - Science culture has not been a strong focus and outlook is not positive.
  - Business innovation culture has also not been a focus and increasingly pointed to as a 'root cause' of low productivity

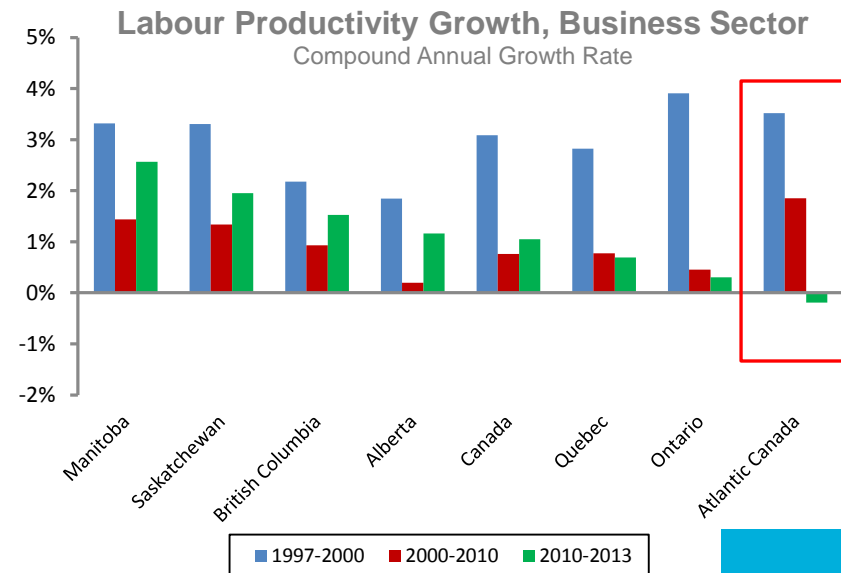
# Annex: Atlantic Canada recorded a decline in business sector productivity in recent years

- In 2013, Atlantic Canada lagged behind all other provinces in terms of business sector labour productivity.
  - Newfoundland and Labrador increased Atlantic Canada's average productivity, as New Brunswick (36.0), Nova Scotia (35.4), and PEI (28.2) were well behind the other provinces.
  - It should be noted that Newfoundland and Labrador (69.9) actually ranked just behind Alberta (70.4).
- Atlantic Canada appears to have been strongly impacted by the recent financial crisis in 2008.
  - It was well above the national average in terms of labour productivity growth prior to 2000 and actually led all provinces during 2000 – 2010.
  - During 2010 – 2013, Atlantic Canada was the only region/province to post a decline in labour productivity

Labour Productivity, Business Sector, 2013  
Chained (2007) Dollars/Hour



Source: Statistics Canada



Source: Statistics Canada

# Annex: Atlantic Canada's business sector invests relatively little in R&D, and companies in the region tend not to use advanced technologies

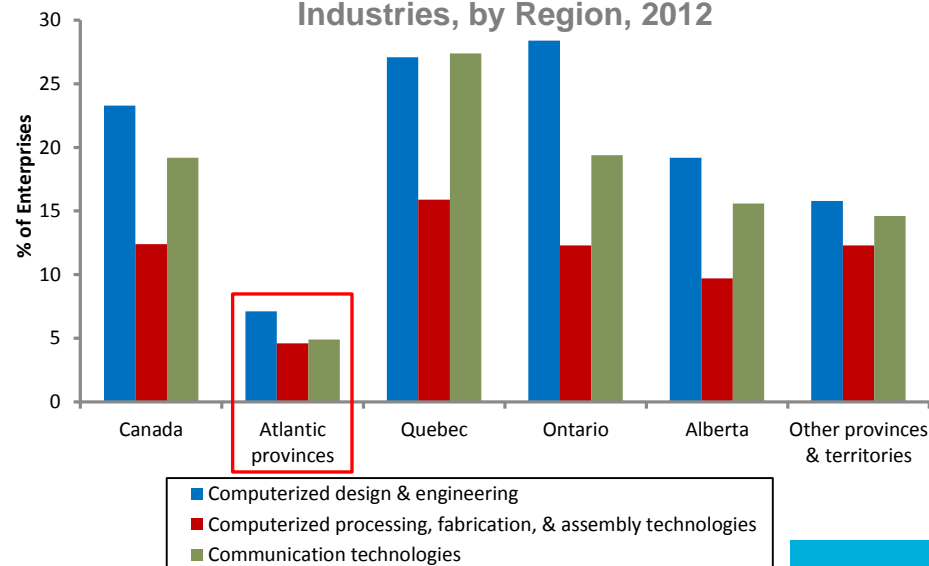
- Atlantic Canada's higher education institutions performed very well in terms of R&D performance.
  - The region trailed only Quebec (0.86) and Ontario (0.75); however, Nova Scotia (0.98) actually led all provinces while Newfoundland and Labrador (0.78) ranked third in the country.
- Atlantic Canada did very poorly in terms of business expenditures on R&D, ranking only ahead of Saskatchewan (0.24).
  - Nova Scotia (0.21) was the lowest in Canada, just behind New Brunswick (0.22).
- Companies in Atlantic Canada lagged their counterparts in other regions of the country in advanced technology use.
  - The proportion of enterprises in Atlantic Canada that reported using advanced technologies were well below those in other provinces for three types of advanced technologies examined.

R&D Investment as a Share of GDP, by Performing Sectors, 2012

	GDP	GERD	BERD	HERD
	\$Millions	% of GDP	% of GDP	% of GDP
Canada	\$ 1,831,228	1.71	0.88	0.66
Atlantic Canada	\$ 107,844	1.10	0.25	0.75
Quebec	\$ 357,431	2.27	1.31	0.86
Ontario	\$ 679,616	2.09	1.07	0.75
Manitoba	\$ 59,126	1.11	0.36	0.55
Saskatchewan	\$ 78,873	0.73	0.24	0.35
Alberta	\$ 315,803	1.09	0.62	0.40
British Columbia	\$ 222,565	1.32	0.70	0.57

Source: Statistics Canada

Use of Advanced Technologies, All Surveyed Industries, by Region, 2012



Source: Survey of Innovation and Business Strategy (SIBS), 2012